

PABLO K TRADING COMPANY

PROFILE

2021

We are putting our wide Mining and Engineering Knowledge in the service of our customers.



A MESSAGE FROM OUR CEO

Business Brochure

We are a building, construction and engineering technology company focusing on providing innovative products and solutions for the mining, civil, agricultural, resources, land development, and environmental management sectors. Pablo K's leading technology is proven to drive process efficiency, deliver sustainable infrastructure outcomes, and improve community health, safety, and environmental outcomes.

"

I believe the whole team understands that we are working for a bigger picture for Pablo K Trading as a whole. It's not working just for one project, one division, one supporting function: it's working for the success of the whole company.

Tshepo Makinta
DIRECTOR AND CEO



" Creating New Values

Our clients represents some of the largest and most established Companies in South Africa. Using our combined experience, technical Expertise and local knowledge, we are able to deliver services that Contributes to the communities, our economy and future generations

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OVERVIEW **ABOUT US**

Pablo K Trading (Pty) Ltd is a relatively medium enterprise, started in 2015. The entity is providing a comprehensive range of services, specializing in customization, so whatever your need, supplies or maintenances. We can customize a solution to fit your needs. We provide product and services to the world's businesses and professionals, giving our customers competitive advantage.



We serve customers principally in the following sectors:

ENGINEERING | MINING | CONSTRUCTION | PUBLIC & PRIVATE SECTOR.

We believe these sectors are fundamental to economic development globally and Consequently have strong potential for consistent long-term growth.



OUR **MISSION**

To deliver value, innovation and customer driven approach in our business and ensure return on investment for members, partners and customers



OUR **CULTURE**

To committee all our resources, and be a preferred supplier of Engineering | Offices | Maintenance Marketing | Cleaning and Construction Services.

We have defined the company's culture through our human resource priorities, developed around core values to which all employees subscribe too



TAILORED MADE WORK

Each project is tailored to the vision Of the client, with our team providing A core selection of engineering design Services to help achieve that vision.



ONLY THE BEST

We are committed to providing Unparalleled service to our clients. Our Team of skilled engineers are Committed to moving your vision Forward.



LOYALTY

Our clients tell us that one of the best Things about working with us is that we Are able to adapt to the business needs And information f low of the companies We work for,

SAFETY FIRST

Maintaining the safety of the clients, employees and the general public is our primary goal. With a Strict focus on meeting all regulatory and safety requirements on each project. Our organization is Able to reach this goal, delivering solutions in a secure and effective manner

We believe that an informed workforce is a productive workforce, and also leadership works daily With our office and field professionals to implement and adhere to best safety practices. We offer Progressive continuity education and training, along with regular safety seminars, to keep employees Up-to-date with the latest compliance standards and regulations.

We Believe in and Promote Quality Delivery

Your success is Our priority





BBBEE

In order to support the objectives of BBBEE and to meet it's relevant requirements, we ensure that all of our procurement requirements are sourced from BBBEE compliant providers



TRAINING

We continuously empower people through practical, on-site training and also provide employement opportunities to people living in the surrounding areas of our sites.

PERSONALIZED **CUSTOMER SERVICES**

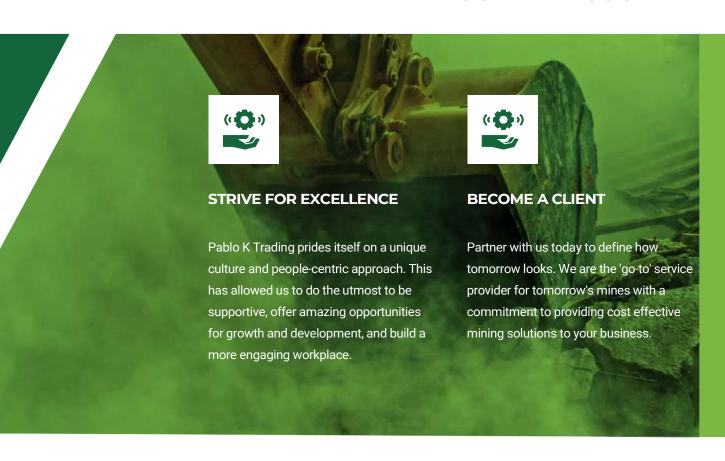
Our organazation understands the importance of practicing timely and accurate communication throughout a project's lifetime, from inception to completion.

The unique requirements of each project maintenance or new construction demand personalized attention, consistency and a strict adherence to compliance standards.

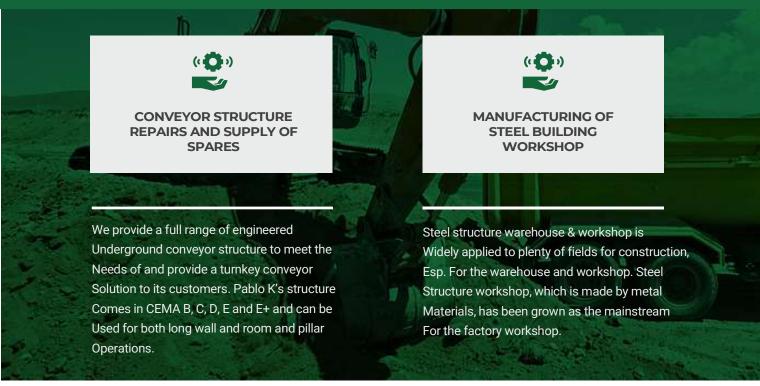
The reliability and quality of our custom solutions have led to long-term relationships with our customers which remain the cornerstone of our Business.

We are committed to improving our services daily, giving clients the safest and most reliable services.

YOU ARE IN GOOD HANDS



WORKING WITH EXCELLENCE OUR SERVICES





Our road construction services help you to understand the behavior of road materials in relation to expected loads and deterioration mechanisms. We have the experience and expertise to test and assess the performance and durability of road materials and products.



We provide our world class Coal Mining Services to the clients. The company makes use of advanced technology for the mining work in order to procure high quality coal. We have experienced professionals who execute the Coal Mining Services; keeping in mind the requirement of the clients.





The Right People for the Right Job



Pablo K's Boilermaker Teams are an essential part of our integrated multi-craft solution. Teamed with our highly skilled metal trades teams, the Boilermakers erect, repair and maintain large pressure vessels, tanks and boiler systems while performing all associated code welding.



ELECTRICAL MAINTENANCE SERVICES

If it relates to power distribution and electricity, we can fix it! Our experienced electricians take pride in what they do, and they perform quality work. Contact us to discuss your equipment and power systems maintenance and reliability needs!

OTHER SERVICES

We also offer an enviable range of services, construction techniques and innovative design to fullfil every project requirement

01. Earthworks

We provide a complete range of earthworks services to all kinds of Properties.

02. Plant Hire

We offer Plant hire Services have an always growing fleet of Excavators TLB's bobcats, Tippers, rollers, forklifts and cherry pickers. and MORE.

03. Water treatment plant

We are offering a wide array of water treatment plant Maintainance Service.

04. Industrial Cleaning

Offering to clients a wealth of previous experience in the industrial cleaning service sector

05. Offices supplies & Maintenance Services

With such a wide range of information technology, office supplies, printer supplies, office furniture, and stationery, we're guaranteed to have what you need.



WORKING WITH EXCELLENCE

DIGITAL MARKETING SERVICES



Drive More Rever With Our Digital Marketing Service Drive More Revenue Marketing Services

What We **OFFER**

Search engine optimization (SEO)

Around 75% of businesses invest in search engine optimization (SEO). With our advanced SEO techniques, your company can gain a competitive edge in search results on Google, Bing, and other search engines. Get a custom strategy from our award-winning team and start driving revenue today.

Social media management & advertising

Almost 75% of people turn to social media when making a purchase decision. Use digital marketing services for advertising and marketing on social media to your advantage. Build brand awareness, customer loyalty, and client satisfaction with a competitive, custom strategy from Pablo K Trading.

Strategic Brand Audit Services

Know how your business is performing in the eyes of your customers with our customsed **Brand Audit Services**

It offers you the following benefits:

- Helps you to determine the positioning of your business and to plan corrective strategies
- Empowers you to discover the strengths and weaknesses of your business
- Guides you to align your offerings more accurately with the expectations of customers
- Enables you to get up to speed with the perceptions (positive or negative) about your business

//START YOUR PROJECT WITH US!



WEB DEVELOPMENT



IMMERSIVE ENGAGEMENT





PHOTOGRAPHY

VR & AR



GRAPHIC DESIGN



BRANDING

Our team offers efficiency, Reliability and excellence Service **Creative Solutions** For Your Brand.

J

Delivering High quality Projects to world class Standards



ORGANIZATIONAL STRUCTURE





// ASSISTANT MANAGER

// PAYROLL ADMIN

// IR ADMIN





Partner With Experience

We have some of the best and most experienced people in the industry. With a client-centric approach, our goal is to build mutually beneficial relationships with our clients which we consider key to our

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